

Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 TRSE-00 XMB-04 /022 W

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R 070911Z JAN 76

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 1245

UNCLAS TUNIS 0060

FOR STATE EB/CSB AND COMMERCE/CAGNE

E.O.11652: N/A

TAGS: BEXP, TS

SUBJ: TRADE OPPORTUNITY PROGRAM

REFS: TUNIS 7245, TUNIS 7378, USDOC TRADE OPPORTUNITY

NOTICE NO. 032444

1. SUBJECT TO INVOLVED 300 MEGAWATT STEAM TURBINE POWER PLANT TO BE CONSTRUCTED BY STATE POWER COMPANY (STEG). PROJECT SHOLD AMOUNT TO MORE THAN \$200 MILLION, AS REPORTED TUNIS 7378. SAME TELEGRAM ALSO NOTED LIKELY STRONG FRENCH COMPETITION AND URGED ACTIVE USG ROLE ASSIST US FIRMS WISHING TO BID.

2. COPY OF TO NOTICE (NO. 032444) RECEIVED BY EMBASSY UNFORTUNATELY INDICATES THAT TONOT DISTRIBUTED TO ANY US SUPPLIERS, US OFFICES OR MULTIPLIERS. THIS IS LARGEST TO SUBMITTED BY THIS POST IN SEVERAL YEARS, AND AS MAJOR PROJECT IN AREA TRADITIONALLY STRONG FOR US INDUSTRY COULD RESULT IN IMPORTANT US EXPORTS.

3. IF NORMAL TO PROGRAM NOT ABLE ASSURE RAPID AND EFFECTIVE DISSEMINATION OF MAJOR PROJECT TOS, IS THERE SYSTEM WHEREBY USDOC ACTIVATES BACK-UP MECHANISM TO PROMPTLY DISSEMINATE PROJECT INFORMATION TO KEY SUPPLIERS. THIS CASE ALSO REINFORCES NEED CITED BY SEVERAL NE/NORTH AFRICA POSTS TO DISCUSS TO PROGRAM DURING UP-COMING E/C OFFICERS CONFERENCE.

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4. EMBASSY HOPES USDOC WILL ASSURE THAT MAJOR
US SUPPLIERS ARE AWARE OF THIS PROJECT SINCE THEY
STILL HAVE CHANCE TO REQUEST TENDER DOCUMENTS.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TUNIS00060
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760004-1248
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760177/aaaacrly.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 TUNIS 7245, 76 TUNIS 7378
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 09 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 JUL 2004 by barnescd>; APPROVED <17 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY PROGRAM
TAGS: BEXP, TS
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006